

HECKENBERG PROPERTY MARKET UPDATE

LATEST PROPERTY
SALES AND DATA



AUTUMN
2024

community first
real estate

HECKENBERG - AUTUMN 2024

Dear property owner,

Thank you for downloading our latest market update.

As we start to progress deeper into 2024, a stabilisation of interest rates and a slow but steady increase in market prices has driven Sydney prices back to the peak values of February 2022, with record sales that have illustrated the resilience of the Greater Sydney property market.

The rental market having absolutely exploded throughout 2023 is still very competitive and is showing no signs of slowing down, with every end of the market having increased in value over the last 12 months. Our yearly rent reviews conducted for our owners are showing rent increases are required in line with market value in most cases.

Despite continued inflation lifting the cost of living, and rates seemingly paused at their peak, buyer confidence remains strong having started the year in overdrive and continuing through the 2 rate pauses so far this year.

So what's next? If 2023 taught us anything, it's that it's hard to predict where the market is going to go. The RBA's November cash rate increase of 25 basis points is likely to have been the last rise in this cycle, with all four of the big banks now predicting rates starting to decline in mid to late 2024 and throughout 2025. This will lead to increased borrowing capacity as well as better affordability for buyers.

Unemployment remains at near record lows of 3.8%, new building approvals continue to drop and skilled migration targets remain high. With so many new residents arriving in Australia in 2023 it's not hard to see that the housing shortage is not going to improve anytime soon. Unless building costs drop, or housing prices increase, conditions aren't appealing to developers to construct new homes for those that need it.

Whether the market continues on it's upward trajectory, dips slightly or holds at it's current level, we will have to wait and see. The factors mentioned above all point to medium to long term gains in values, which is great for those who already own properties or are in a position to purchase in the near future.

The most active current group of buyers remain first home buyers and owner occupiers. While investors are mostly still sidelined until rates decline due to serviceability of investment loans, we are starting to see signs of this buyer group slowly returning to the market.

As always, I am happy to have a discussion with you about anything property related at any time. If you would like to know more about anything I've mentioned above, or if you are interested to know the value of your property in the current market, simply get in touch by either email, text or phone call. I'll be glad to help.

Michael Galluzzo
Community First Real Estate
0423 463 683

HISTORICAL MARKET ACTIVITY (HOUSES)

Median price snapshot for houses

Median value

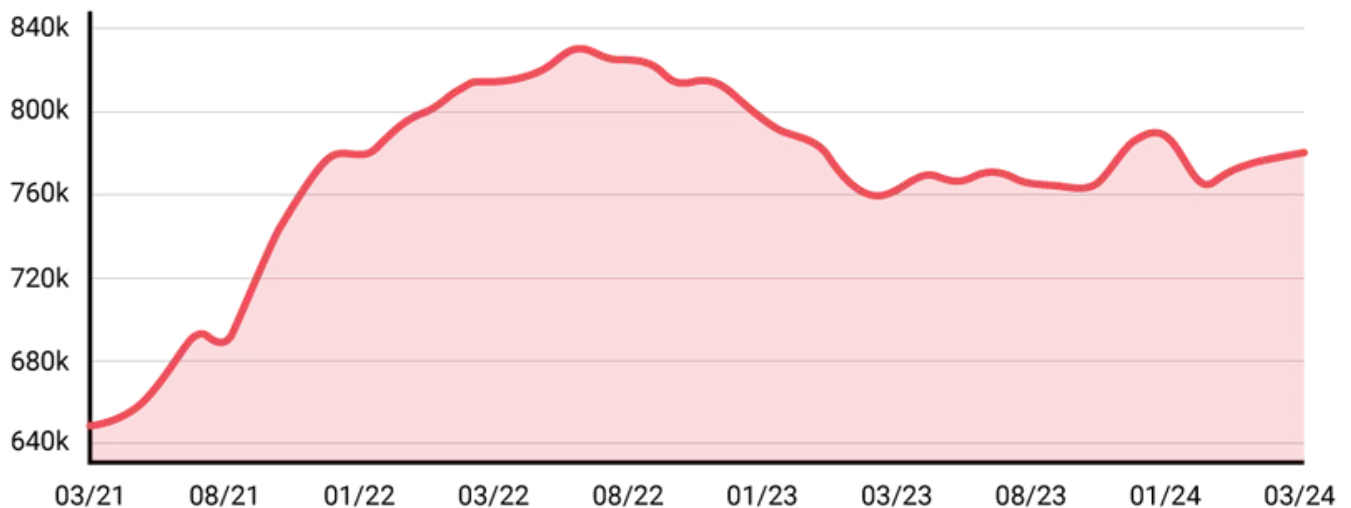
\$779K

March 2024

Past 12 month growth

Down -1.1% ↓

Median price trend for the last 3 years



Property market insights for houses

Supply, demand and performance data for houses in Heckenberg.

6 houses

available in the past month

15 sold

in the past 12 months





489 buyers

interested

\$892K

Highest Sale Price (Last 6 months)

HECKENBERG RECENT SALES

			SOLD PRICE	SOLD DATE
	14 TANTANGARA ST BED 3 BATH 2 CAR 2 563sqm	HOUSE	\$821,000	17/02/2024
	19 CABRAMURRA ST BED 3 BATH 1 CAR - 664sqm	HOUSE	\$800,000	14/02/2024
	18 CABRAMURRA ST BED 3 BATH 2 CAR 2 727sqm	HOUSE	\$862,000	10/02/2024
	4 BATLOW ST BED 4 BATH 2 CAR 3 613sqm	HOUSE	\$892,000	11/11/2023

FOR SALE

\$1,100,000

53 Strickland Crescent, Ashcroft

3 Bed | 1 Bath | 1 Car
Land 580 m²



Nestled away in a quiet setting in a prime location on approx. 580sqm, this 3 bedroom brick home is an ideal piece of real estate for the home buyer wanting to invest, renovate to their own tastes or either knock down and rebuild their dream home.

SOLD BY COMMUNITY FIRST REAL ESTATE

FEATURED SALE

SOLD \$890,000

12 Bolinda Street,
Busby

3 Bed | 1 Bath | 2 Car
Land 617 m²

Duplex &
Granny Flat
Potential
STCA



Instantly appealing with manicured lawns and gardens and a beautiful brick facade, this well-presented home is ideal for all buyers – the homebuyer looking to move straight in, the investor wanting to build a granny flat and enjoy a dual income property (S.T.C.A) or a developer looking to utilise the 19m frontage and 617sqm block to build a duplex (S.T.C.A)

SOLD BY COMMUNITY FIRST REAL ESTATE

2024 IS A NEW MARKET!

WHAT'S THE NEW VALUE
OF YOUR PROPERTY?

SMS your:
Name & Address to
0423 463 683

FREE Market Appraisal:

- Get a quick and easy market estimate for your property straight to your mobile.
- Learn how to sell for the best price in 2024.

"Michael and his team were very professional in the sale of my home. He was very efficient in his work and went above and beyond.

Michael understands the market he operates in and was successful beyond my expectations.

He was very responsive and kept me informed along the way. I highly recommend Michael to anyone who is looking to sell their property."

Seller of Townhouse in Middleton Grange



Need property advice?

Book a no obligation appointment by calling

Michael on 0423 463 683