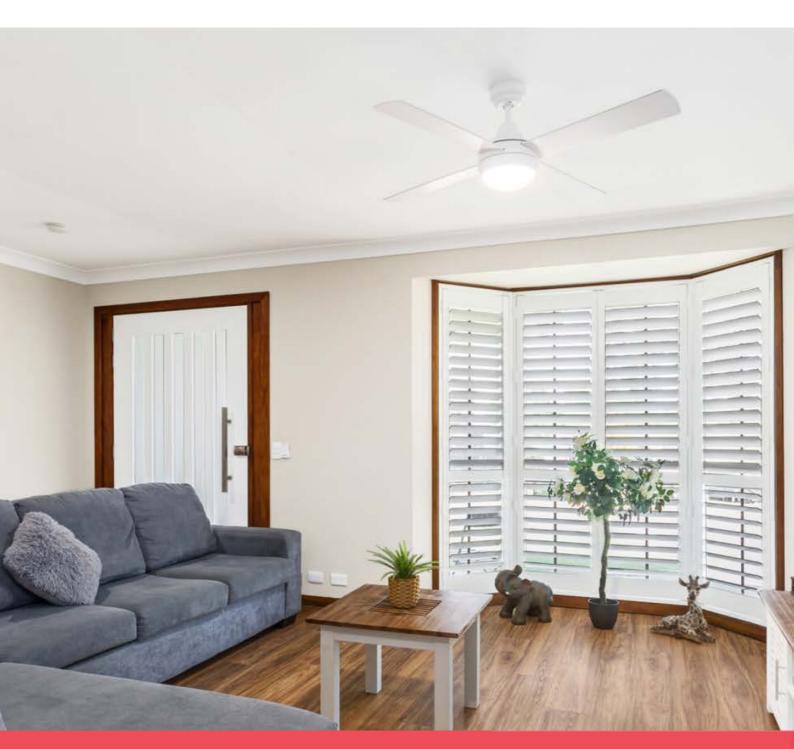
EDENSOR PARK PROPERTY MARKET UPDATE

LATEST PROPERTY SALES AND DATA





community first real estate

EDENSOR PARK - SPRING 2023

Dear Property Owner,

Thank you for downloading our latest Market Update.

As we have now passed the halfway mark of 2023, the Sydney property market has finally started to show some green shoots after one of the worst twelve-month periods in its history. The question, as always, is where does it go from here? Has the market bottomed out? Or is there more pain to come?

First, let's look at the positive signs.

There are some who think that as we approach the peak of the current interest rate rise cycle with rental prices sky high and supply of rental properties at record lows, the recent trend of investors jumping back into the market due to high yields and more confidence in knowing where they stand from a financial point of view will continue to escalate moving forward.

On the other line of thinking, many are still concerned over the impact that the prolonged period of increased rates will have on those with high loan to value ratios and the impact that the fixed rate cliff so often spoken about in the media will have on so many people who currently fall into that category. Will this lead to an increase in stock to market with distressed sellers? Will this lead to a further drop in prices?

Some other factors affecting the market are:

·High interest rates continuing to hold back buyers borrowing capacities.

·Low unemployment and skilled worker shortages continuing to push wage growth up and keeping job security high.

•The high cost of building having led to the development pipeline reaching it's lowest level in years. •Persistent high inflation having led to less disposable income for many households.

On ground level, we are finding that there has been a significant increase in buyer enquiry, inspection numbers, offers and sales over the last 3 months.

The most active group of buyers has slowly shifted away from simultaneous buyers and sellers and is now quite evenly spread between that group, first home buyers and investors, starting to resemble a more "normal" market.

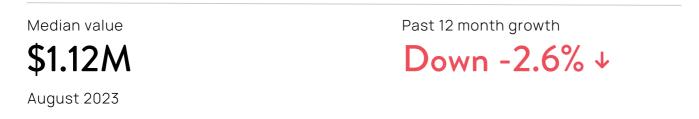
The likely outcome of this shift is that we are in for a relatively flat market throughout 2023, although the ingredients are there for it to go either way and any sudden economic, political or social changes could push it in either direction.

As always, I am happy to have a discussion with you about anything property related at any time. If you would like to know more about anything I've spoken about above, or if you are interested to know the value of your property in this constantly evolving market, simply get in touch by either email, text or phone call. I'll be glad to help.

Regards, Michael Galluzzo Community First Real Estate 0423 463 683

HISTORICAL MARKET ACTIVITY (HOUSES)

Median price snapshot for houses

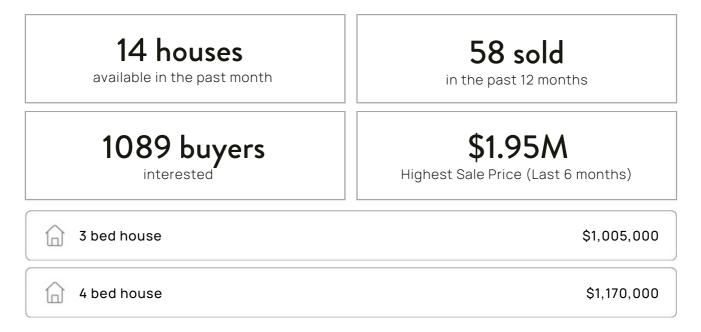


Median price trend for the last 3 years



Property market insights for houses

Supply, demand and performance data for houses in Edensor Park.



Information sourced from www.realestate.com.and corelogic au as of August 2023. Every precaution has been taken to establish the accuracy of the above information, which we believe to be reliable; however, we cannot guarantee its accuracy.

EDENSOR PARK RECENT SALES

			SOLD PRICE	SOLD DATE
ALLY,	9/21-23 TIMOTHY PL BED 3 BATH 1 CAR 1 3,305sqm	UNIT	\$785,000	21/07/2023
	11 ASTLEY PL BED 3 BATH 1 CAR 1 578sqm	HOUSE	\$1,040,000	20/07/2023
	77 WEEROONA RD BED 1 BATH 1 CAR - -sqm	HOUSE	\$1,020,000	19/07/2023
	1/90 ALLAMBIE RD BED 3 BATH 1 CAR 1 1,156sqm	HOUSE	\$660,500	19/07/2023
al an	24 SAXONVALE CRES BED 3 BATH 1 CAR 1 607sqm	HOUSE	\$1,056,000	15/07/2023
	18 IDRIES PL BED 3 BATH 1 CAR 2 -sqm	HOUSE	\$1,000,000	13/07/2023
	25A TIMOTHY PL BED 3 BATH 1 CAR 1 328sqm	HOUSE	\$917,000	26/06/2023
	6 LEE CL BED 5 BATH 2 CAR 2 575qm	UNIT	\$1,150,000	24/06/2023
	2 POWELL CL BED 3 BATH 1 CAR 1 567sqm	HOUSE	\$950,000	13/06/2023
MIN	4 WITT CL BED 3 BATH 1 CAR 2 563sqm	HOUSE	\$915,000	10/06/2023

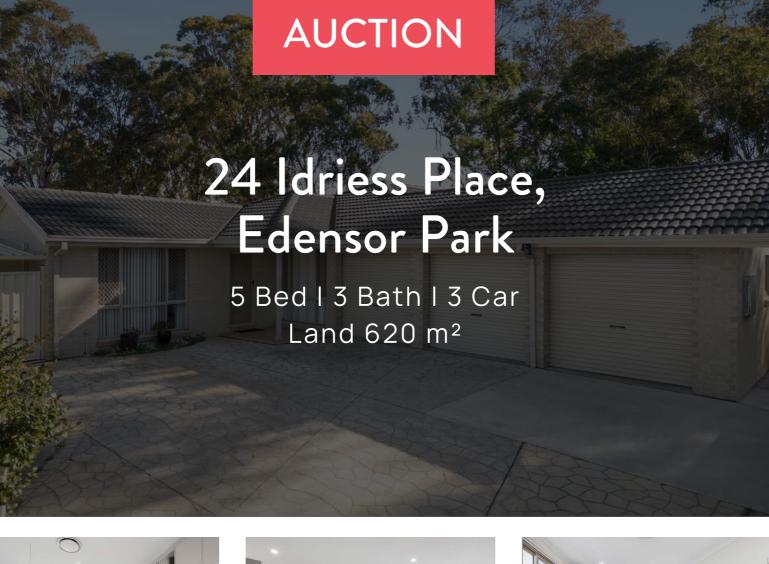
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EDENSOR PARK RECENT SALES

			SOLD PRICE	SOLD DATE
A COLOR	13 BOOMERANG RD BED 6 BATH 2 CAR 2 691sqm	HOUSE	\$1,190,000	10/06/2023
	6 ROTHBURY ST BED 4 BATH 3 CAR 2 718sqm	HOUSE	\$1,400,000	08/06/2023
	191 EDENSOR RD BED 4 BATH 2 CAR 2 590sqm	HOUSE	\$1,340,000	07/06/2023
	44B WEEROONA RD BED 4 BATH 2 CAR 2 613sqm	HOUSE	\$1,052,400	25/05/2023
	9 ALLAMBIE RD BED 4 BATH 2 CAR 3 589sqm	HOUSE	\$1,350,000	13/05/2023
	5 WEBB CL BED 4 BATH 2 CAR 1 614sqm	HOUSE	\$1,210,000	13/05/2023
D	51 CONDELLO CRES BED 5 BATH 3 CAR 2 580sqm	UNIT	\$1,315,000	13/05/2023
	16 BUSBY AVE BED 3 BATH 2 CAR 1 559qm	UNIT	\$1,010,000	10/05/2023
	6 BOSNJAK AVE BED 5 BATH 3 CAR 3 556sqm	HOUSE	\$1,950,000	05/05/2023
CED	137-141 EDENSOR RD BED 3 BATH 2 CAR 1 8,993sqm	UNIT	\$780,000	04/05/2023

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FEATURED LISTING









Instantly appealing with a modified floorplan to allow for dual family living, this beautiful property offers modern neutral tones, high level finishes, an abundance of living space and an easy low maintenance lifestyle.

SOLD BY COMMUNITY FIRST REAL ESTATE

2023 IS A NEW MARKET!

WHAT'S THE NEW VALUE OF YOUR PROPERTY?

SMS your: Name & Address to 0423 463 683

FREE Market Appraisal:

- Get a quick and easy market estimate for your property straight to your mobile.

- Learn how to sell for the best price in 2023.

"Michael and his team were very professional in the sale of my home. He was very efficient in his work and went above and beyond.

Michael understands the market he operates in and was successful beyond my expectations.

He was very responsive and kept me informed along the way. I highly recommend Michael to anyone who is looking to sell their property."

Seller of Townhouse in Middleton Grange



Need property advice? Book a no obligation appointment by calling Michael on 0423 463 683