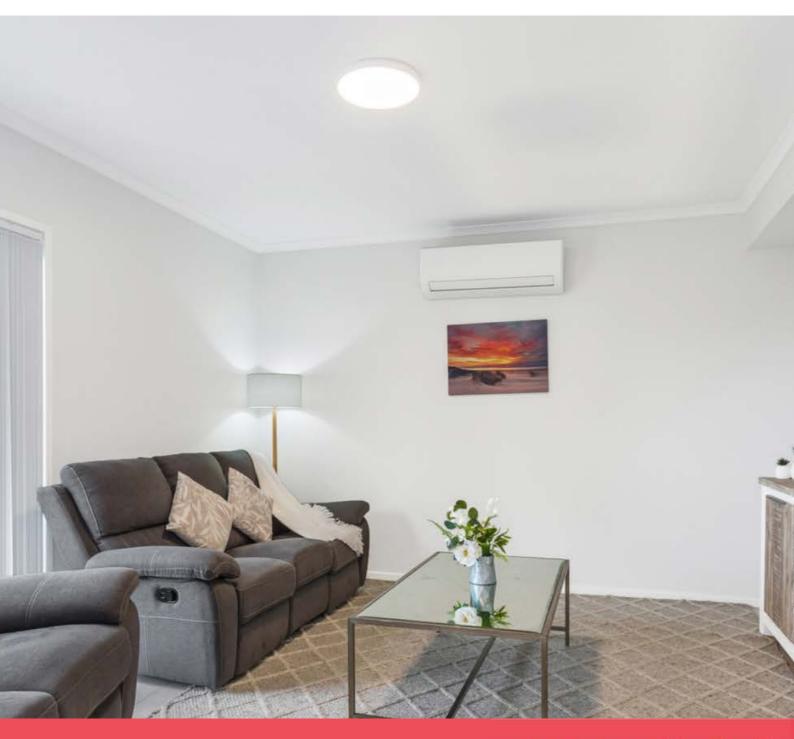
### BONNYRIGG HEIGHTS PROPERTY MARKET UPDATE

LATEST PROPERTY SALES AND DATA



SPRING 2023 community first

#### **BONNYRIGG HEIGHTS - SPRING 2023**

Dear Property Owner,

Thank you for downloading our latest Market Update.

As we have now passed the halfway mark of 2023, the Sydney property market has finally started to show some green shoots after one of the worst twelve-month periods in its history. The question, as always, is where does it go from here? Has the market bottomed out? Or is there more pain to come?

First, let's look at the positive signs.

There are some who think that as we approach the peak of the current interest rate rise cycle with rental prices sky high and supply of rental properties at record lows, the recent trend of investors jumping back into the market due to high yields and more confidence in knowing where they stand from a financial point of view will continue to escalate moving forward.

On the other line of thinking, many are still concerned over the impact that the prolonged period of increased rates will have on those with high loan to value ratios and the impact that the fixed rate cliff so often spoken about in the media will have on so many people who currently fall into that category. Will this lead to an increase in stock to market with distressed sellers? Will this lead to a further drop in prices?

Some other factors affecting the market are:

- ·High interest rates continuing to hold back buyers borrowing capacities.
- ·Low unemployment and skilled worker shortages continuing to push wage growth up and keeping job security high.
- •The high cost of building having led to the development pipeline reaching it's lowest level in years.
- ·Persistent high inflation having led to less disposable income for many households.

On ground level, we are finding that there has been a significant increase in buyer enquiry, inspection numbers, offers and sales over the last 3 months.

The most active group of buyers has slowly shifted away from simultaneous buyers and sellers and is now quite evenly spread between that group, first home buyers and investors, starting to resemble a more "normal" market.

The likely outcome of this shift is that we are in for a relatively flat market throughout 2023, although the ingredients are there for it to go either way and any sudden economic, political or social changes could push it in either direction.

As always, I am happy to have a discussion with you about anything property related at any time. If you would like to know more about anything I've spoken about above, or if you are interested to know the value of your property in this constantly evolving market, simply get in touch by either email, text or phone call. I'll be glad to help.

Regards, Michael Galluzzo Community First Real Estate 0423 463 683

#### HISTORICAL MARKET ACTIVITY (HOUSES)

#### Median price snapshot for houses

Median value

Past 12 month growth

\$940K

Down -3.6% ↓

August 2023

#### Median price trend for the last 3 years



#### Property market insights for houses

Supply, demand and performance data for houses in Bonnyrigg Heights.

8 houses

available in the past month

30 sold

in the past 12 months

1178 buyers

interested

1.6M

Highest Sale Price (Last 6 months)

4 bed house

\$1,100,000

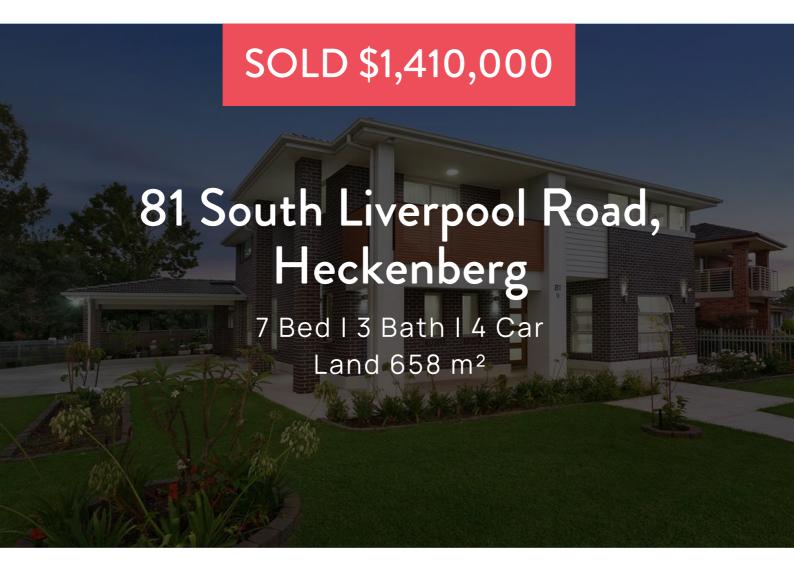
#### **BONNYRIGG HEIGHTS RECENT SALES**

			SOLD PRICE	SOLD DATE
	5 FISK CL BED 4   BATH 2   CAR 2   558sqm	UNIT	\$152,582	27/07/2023
	26 GEORGINA ST BED 4   BATH 2   CAR 2   550sqm	HOUSE	\$1,390,000	15/07/2023
H H	3A PAVASOVIC PL BED 5   BATH 2   CAR 2   639sqm	HOUSE	\$965,000	11/07/2023
	6 GARLAND CRES BED 4   BATH 2   CAR 2   677sqm	HOUSE	\$1,396,000	10/06/2023
	9 KINGHORNE RD BED 4   BATH 1   CAR 2   572sqm	HOUSE	\$548,000	30/05/2023
Que la	11 CHILDERS ST BED 4   BATH 2   CAR 2   551sqm	HOUSE	\$805,000	27/05/2023
	7 FARRAR PL BED 4   BATH 3   CAR 2   569sqm	HOUSE	\$1,570,000	27/05/2023
	39 SCHUBERT PL BED 4   BATH 2   CAR 2   550sqm	HOUSE	\$870,000	12/05/2023

#### **BONNYRIGG HEIGHTS RECENT SALES**

			SOLD PRICE	SOLD DATE
ala. I	44 APLIN RD BED 4   BATH 2   CAR 1   551sqm	HOUSE	\$583,000	24/04/2023
	9 NORTHUMBERLAND ST BED 4   BATH 2   CAR 1   694qm	HOUSE	\$1,107,000	22/04/2023
	13 KATAVICH CRES BED 5   BATH 3   CAR 5   850sqm	HOUSE	\$1,610,000	15/04/2023
	61 APLIN RD BED 4   BATH 2   CAR 2   550sqm	HOUSE	\$425,000	14/04/2023
	283-285 NORTH LIVERPOOL RD BED 9   BATH 4   CAR 2   733sqm	HOUSE	\$1,300,000	01/04/2023
	49 KINGHORNE RD BED -   BATH -   CAR -   583sqm	HOUSE	\$420,000	22/02/2023
	11 BIZET PL BED -   BATH -   CAR -   552sqm	HOUSE	\$790,000	18/02/2023
	2 JANACEK PL BED 3   BATH 1   CAR 1   551sqm	HOUSE	\$900,000	09/02/2023

#### FEATURED SALE









81 South Liverpool Road – a beautifully designed residence built by Masterton homes, only 2 and a half years old and sitting on a 658sqm corner block with plenty of natural light, perfectly manicured lawns and gardens and an instantly appealing façade.

SOLD BY COMMUNITY FIRST REAL ESTATE

# 2023 IS A NEW MARKET!

## WHAT'S THE NEW VALUE OF YOUR PROPERTY?

SMS your: Name & Address to 0423 463 683

#### FREE Market Appraisal:

- Get a quick and easy market estimate for your property straight to your mobile.
  - Learn how to sell for the best price in 2023.

"Michael and his team were very professional in the sale of my home. He was very efficient in his work and went above and beyond.

Michael understands the market he operates in and was successful beyond my expectations.

He was very responsive and kept me informed along the way. I highly recommend Michael to anyone who is looking to sell their property."

Seller of Townhouse in Middleton Grange



Need property advice?

Book a no obligation appointment by calling

Michael on 0423 463 683