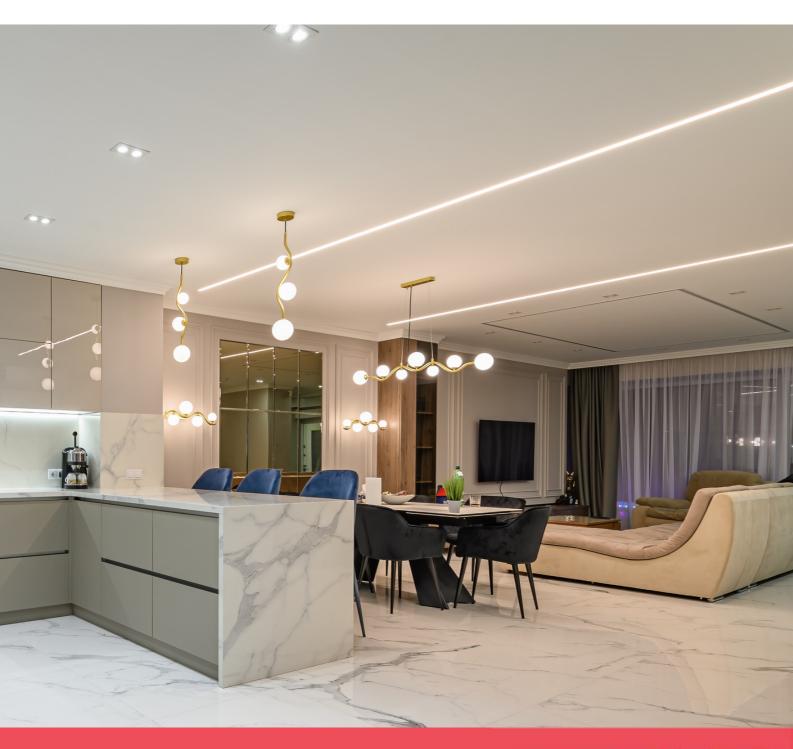
CHIPPING NORTON PROPERTY MARKET UPDATE

LATEST PROPERTY SALES AND DATA



AUTUMN 2023 community first

CHIPPING NORTON - AUTUMN 2023

Dear Property Owner,

Thank you for downloading our latest Market Update.

As we approach the halfway mark of 2023, the Sydney property market has finally started to show some green shoots after one of the worst twelve-month periods in its history. The question, as always, is where does it go from here? Has the market bottomed out? Or is there more pain to come?

First, let's look at the positive signs.

There are some who think that as we approach the peak of the current interest rate rise cycle with rental prices sky high and supply of rental properties at record lows, the recent trend of investors jumping back into the market due to high yields and more confidence in knowing where they stand from a financial point of view will continue to escalate moving forward.

On the other line of thinking, many are still concerned over the impact that the prolonged period of increased rates will have on those with high loan to value ratios and the impact that the fixed rate cliff so often spoken about in the media will have on so many people who currently fall into that category. Will this lead to an increase in stock to market with distressed sellers? Will this lead to a further drop in prices?

Some other factors affecting the market are:

- ·High interest rates continuing to hold back buyers borrowing capacities.
- ·Low unemployment and skilled worker shortages continuing to push wage growth up and keeping job security high.
- •The high cost of building having led to the development pipeline reaching it's lowest level in years.
- ·Persistent high inflation having led to less disposable income for many households.

On ground level, we are finding that there has been a significant increase in buyer enquiry, inspection numbers, offers and sales over the last 3 months.

The most active group of buyers has slowly shifted away from simultaneous buyers and sellers and is now quite evenly spread between that group, first home buyers and investors, starting to resemble a more "normal" market.

The likely outcome of this shift is that we are in for a relatively flat market throughout 2023, although the ingredients are there for it to go either way and any sudden economic, political or social changes could push it in either direction.

As always, I am happy to have a discussion with you about anything property related at any time. If you would like to know more about anything I've spoken about above, or if you are interested to know the value of your property in this constantly evolving market, simply get in touch by either email, text or phone call. I'll be glad to help.

Regards, Michael Galluzzo Community First Real Estate 0423 463 683

HISTORICAL MARKET ACTIVITY (HOUSES)

Median price snapshot for houses

Median value

\$1.19M

May 2023

Past 12 month growth

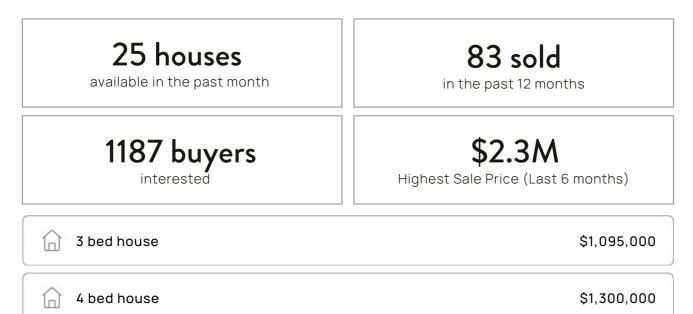
Down -8.2% ↓

Median price trend for the last 3 years



Property market insights for houses

Supply, demand and performance data for houses in Chipping Norton.



CHIPPING NORTON RECENT SALES

			SOLD PRICE	SOLD DATE
	51 ASCOT DR BED 5 BATH 3 CAR 2 510sqm	HOUSE	\$1,600,000	21/04/2023
	37 BANGALOW AVE BED 4 BATH 2 CAR 1 -sqm	HOUSE	\$950,000	13/04/2023
	15 ASCOT DR BED 5 BATH 3 CAR 6 716sqm	HOUSE	\$1,660,000	06/04/2023
O INTERIOR	16 ROSS ST BED 5 BATH 2 CAR 3 670sqm	HOUSE	\$1,208,000	05/04/2023
	7 BUCKINGHAM CRES BED 5 BATH 3 CAR 2 669sqm	HOUSE	\$1,401,000	04/04/2023
	57 FRANKLIN RD BED 5 BATH 3 CAR 2 -sqm	HOUSE	\$1,290,000	27/03/2023
in in	12 CHELTENHAM ST BED 5 BATH 3 CAR 3 672sqm	HOUSE	\$2,300,000	21/03/2023
	32A BANGALLA AVE BED 4 BATH 3 CAR 2 664qm	HOUSE	\$1,705,000	16/03/2023
A LUMB	21 LEWIN CRES BED 3 BATH 1 CAR 3 664sqm	HOUSE	\$1,100,000	07/03/2023
	7/12 FRANK OLIVERI DR BED 2 BATH 1 CAR 1 4,859sqm	UNIT	\$500,000	07/03/2023

CHIPPING NORTON RECENT SALES

			SOLD PRICE	SOLD DATE
	2 DALBY PL BED 5 BATH 2 CAR 4 669sqm	HOUSE	\$1,260,000	07/03/2023
	16 BANGALLA AVE BED 3 BATH 1 CAR 3 664sqm	HOUSE	\$1,063,000	03/03/2023
	42 WOLVERTON AVE BED 4 BATH 1 CAR 2 820sqm	HOUSE	\$1,079,988	28/02/2023
	62 NEWBRIDGE RD BED 52 BATH 1 CAR 2 898sqm	HOUSE	\$1,050,000	27/02/2023
m m	7 DERBY CRES BED 4 BATH 2 CAR 2 676sqm	HOUSE	\$1,212,000	25/02/2023
	54 LONGSTAFF AVE BED 3 BATH 1 CAR 1 664sqm	HOUSE	\$1,020,000	24/02/2023
	46 LAVINGTON AVE BED 4 BATH 2 CAR 2 678sqm	HOUSE	\$1,300,000	23/02/2023
	24/6 MEAD DR BED 2 BATH 1 CAR 1 2,230qm	UNIT	\$494,000	20/02/2023
	32 HAERSE AVE BED 6 BATH 3 CAR 1 664sqm	HOUSE	\$1,400,000	20/02/2023
	18 PADBURY ST BED 4 BATH 2 CAR 2 671sqm	HOUSE	\$1,225,000	13/02/2023

2023 IS A NEW MARKET!

WHAT'S THE NEW VALUE OF YOUR PROPERTY?

SMS your: Name & Address to 0423 463 683

FREE Market Appraisal:

- Get a quick and easy market estimate for your property straight to your mobile.
 - Learn how to sell for the best price in 2023.

"Michael and his team were very professional in the sale of my home. He was very efficient in his work and went above and beyond.

Michael understands the market he operates in and was successful beyond my expectations.

He was very responsive and kept me informed along the way. I highly recommend Michael to anyone who is looking to sell their property."

Seller of Townhouse in Middleton Grange



Need property advice?
Book a no obligation appointment by calling
Michael on 0423 463 683