

BUSBY PROPERTY MARKET UPDATE

LATEST PROPERTY
SALES AND DATA



Agency of the Year
LIVERPOOL



MARCH
2022

community first
real estate

BUSBY - MARCH 2022

Thank you for downloading our latest Busby Market Update.

With 2021 now in the history (and record) books, the focus is well and truly on where the property market is heading throughout 2022. Ask 10 different people and you'll get 10 different answers.

With so much conflicting information coming to us from every direction it's hard to know, and it can change in an instant.

Some of the most frequently mentioned factors that are expected to have an impact on the market this year include:

1. Rising interest rates off the back of high inflation
2. The federal election
3. Unforeseen consequences from COVID
4. Soaring rent prices potentially reactivating investors and first home buyers
5. Strong economic growth

While trying to forecast where the market will go is speculative, let's talk about what we are finding is already occurring in the property market to start the year.

The return to a "normal" market instead of a red hot seller's market

Pricing, method of sale and good agents are integral parts of a successful campaign again.

A tale of 2 markets

Well-presented properties that appeal to owner-occupiers are achieving huge amounts of enquiries, inspections and great sales results, while run down and dilapidated properties are no longer appealing to large sections of the market. This might mean that if you're thinking of selling, a renovation or freshening up of the property is crucial.

Rising stock levels

We have already seen, and are continuing to see an increase in the number of properties coming to market. More properties on the market coupled with waning demand means that the average number of inspections and offers on properties has dropped back to a more regular level. This was to be expected.

As always, I am happy to have a discussion with you about anything property related at any time. If you would like to know more about anything I've spoken about above, or if you are interested to know the value of your property in this constantly evolving market, simply get in touch by either email, text or phone call and I'd be glad to help.

Regards,

Michael Galluzzo
Community First Real Estate

BUSBY SALES SEP 2021 TO MARCH 2022

SOLD

35

NUMBER OF SALES



26 DAYS

MEDIAN TIME ON MARKET



\$781K

AVG HOUSE PRICE



\$785K

MEDIAN HOUSE PRICE



\$540K











LOWEST SALE PRICE



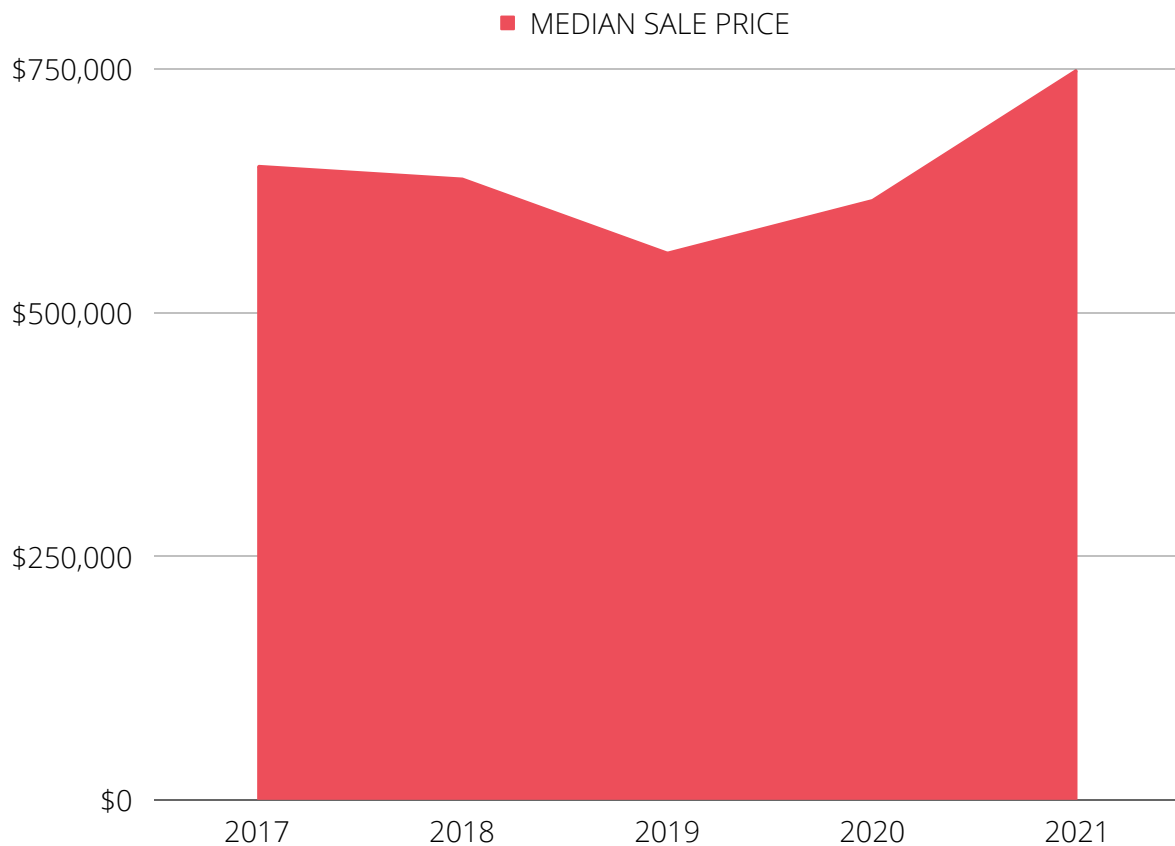
\$922K

HIGHEST SALE PRICE

BUSBY RECENT SALES

			SOLD PRICE	SOLD DATE
	52 BOLINDA ST BED 3 BATH 1 CAR 1 620sqm	HOUSE	\$850,000	23/02/2022
	21 TREVANNA ST BED 3 BATH 1 CAR 2 575sqm	HOUSE	\$780,000	22/02/2022
	21 ORCHARD RD BED 4 BATH 2 CAR 1 702sqm	HOUSE	\$840,000	18/02/2022
	4 DALKEITH ST BED 4 BATH 1 CAR 3 714sqm	HOUSE	\$815,000	14/02/2022
	27 TUNBRIDGE ST BED 3 BATH 1 CAR 2 702sqm	HOUSE	\$750,000	29/01/2022
	4 MOOMIN PL BED 3 BATH 1 CAR 1 556sqm	HOUSE	\$690,000	27/01/2022
	10 ORCHARD RD BED 3 BATH 1 CAR 2 632sqm	HOUSE	\$751,000	12/01/2022
	60 GREEN VALLEY RD BED 3 BATH 3 CAR 3 639sqm	HOUSE	\$922,000	19/12/2021
	1 GLENWARI ST BED 4 BATH 3 CAR 1 626sqm	HOUSE	\$755,000	07/12/2021
	14 NARANGHI ST BED 3 BATH 1 CAR 1 620sqm	HOUSE	\$785,000	27/11/2021

HISTORICAL MARKET ACTIVITY



\$615K

MEDIAN SALE PRICE
2020

\$748K

MEDIAN SALE PRICE
2021

+21.6%

SUBURB GROWTH IN 2021

FEATURED SALE

SOLD \$835,000

166 Elizabeth Drive,
Ashcroft
3 Bed | 1 Bath | - Car | 682 m²



2022 IS A NEW MARKET!

WHAT'S THE NEW VALUE
OF YOUR PROPERTY?

SMS your:
Name & Address to
0423 463 683

FREE Market Appraisal:

- Get a quick and easy market estimate for your property straight to your mobile.
- Learn how to sell for the best price in 2022.

"Michael was a pleasure to deal with, very well informed and facilitated communication quickly and in a very friendly way between buyer and seller.

We are delighted with Michael's work ethic, honesty, and drive to find buyers the houses that they are looking for and ensure that the purchasing experience is smooth and hassle free.

Would recommend to everyone if they are looking for a capable, trusted, and honest real estate agent."

Khalda Mohammed



Need property advice?

Book a no obligation appointment by calling
Michael on 0423 463 683